

WILKES COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$182,925,215	\$20,860,338	\$51,608,953	1.3962	\$255,394,505
LABOR INCOME	\$98,325,411	\$6,382,310	\$13,740,224	1.2047	\$118,447,944
EMPLOYMENT	2,584	236	542	1.3008	3,362
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$45,303,860
MEDICAID EXPENDITURES					\$88,618,299
NUMBER OF MEDICAID ELIGIBLE					14,977
FEDERAL TRANSFER PAYMENTS					\$414,510,000

- In 2008 it is estimated that Wilkes County's health care industries produced over \$182 million in direct output revenue and contributed an additional \$71 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$255 million. The Output multiplier (1.3962) shows that for every \$1 in revenue produced by health care industries and additional \$0.39 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$98 million (direct) and contributed an additional \$20 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$118 million. The Labor Income multiplier (1.2047) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.20 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 2,584 (direct) and generated an additional 778 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 3,362. The Employment multiplier (1.3008) shows that for every 1 worker employed in the health care industry, an additional 0.30 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 38% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 38% it is estimated that the \$118 million paid to health care and support employees generated over \$45 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$45 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

WILKES**2008**

Population	66,655
Area Sq. Miles	757
Persons per square mile	88
Number Employed	29,120
Unemployment Rate	7.8%
# of Industries	170
# of Households	28,147
Per Capita Income	\$29,782
Median Household Income	\$34,692
Total Personal Income	\$1,985,089,000
Gross County Retail Sales	\$759,255,000
Local Retail Sales Capture Ratio	38.25%
Federal Medical Transfer Payments	\$414,510,000
Number of Medicaid Eligibles	14,977
Medicaid Expenditures	\$88,618,299

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$11,870,775	\$1,385,367	\$2,670,723	1.3417	\$15,926,864	
Labor Income	\$5,436,363	\$435,273	\$770,757	1.2218	\$6,642,393	\$2,540,576
Employment	175	13	28	1.2365	216	
Home Health Care Services						
Output	\$10,612,523	\$1,114,729	\$2,922,551	1.3804	\$14,649,803	
Labor Income	\$4,828,264	\$313,098	\$675,247	1.2047	\$5,816,610	\$2,224,731
Employment	295	14	31	1.1532	340	
Physicians, Dentists, other Health Professionals						
Output	\$56,572,364	\$6,020,827	\$15,631,510	1.3827	\$78,224,701	
Labor Income	\$26,178,442	\$1,633,613	\$3,652,678	1.2019	\$31,464,733	\$12,034,602
Employment	535	70	164	1.4366	769	
Ambulatory and Outpatient Health Care Services						
Output	\$6,872,974	\$958,746	\$1,243,507	1.3204	\$9,075,226	
Labor Income	\$1,983,126	\$281,041	\$297,346	1.2917	\$2,561,513	\$979,725
Employment	65	12	13	1.3763	90	
Hospitals						
Output	\$66,615,077	\$8,185,994	\$19,302,251	1.4126	\$94,103,322	
Labor Income	\$39,345,596	\$2,698,714	\$5,519,203	1.2089	\$47,563,514	\$18,192,049
Employment	671	90	203	1.4357	964	
Nursing and Residential Care Facilities						
Output	\$30,381,502	\$3,194,676	\$9,838,411	1.4290	\$43,414,589	
Labor Income	\$20,553,620	\$1,020,569	\$2,824,992	1.1871	\$24,399,182	\$9,332,176
Employment	843	37	103	1.1663	983	
TOTAL						
Output	\$182,925,215	\$20,860,338	\$51,608,953	1.3962	\$255,394,505	
Labor Income	\$98,325,411	\$6,382,310	\$13,740,224	1.2047	\$118,447,944	\$45,303,860
Employment	2,584	236	542	1.3008	3,362	